Heritage Bank People's
Banking for life

Portfolio Summary as at 30 June 2023

| Note Balances | Rating (S\&P / Fitch) | Margin |  | Current Invested Amount |
| :--- | :--- | :--- | :--- | :--- | Subordination

*N.B principal payments on notes are distributed on the 22nd day of the following month (or next business day if date falls on a weekend) Conditional Prepayment Rate (CPR)

| Current CPR | 30.46\% |
| :---: | :---: |
| Excess Spread | 0.74\% |
| Underlying collateral summary |  |
| No. of Loans (Consolidated): | 916 |
| No. of Loans (Unconsolidated): | 1,042 |
| Aggregate Pool Current Balance: | \$126,914,057 |
| Total Valuation of Properties | \$348,018,926 |
| Maximum Loan Balance (Consolidated): | \$691,487 |
| Average Loan Balance (Consolidated): | \$138,552 |
| Weighted Average Interest Rate | 5.71\% |
| Loan Seasoning / Term to Maturity |  |
| Maximum Original Term to Maturity (months): | 361.0 |
| Maximum Remaining Term to Maturity (months): | 289.0 |
| WAVG Remaining Term to Maturity (months): | 241.6 |
| WAVG Seasoning (months): | 102.7 |
| Loan to Value Ratio (LVR) |  |
| Maximum Current LVR: | 83.2\% |
| WAVG Current LVR: | 50.9\% |


| Current Balance (Consolidated) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| \$0 to \$100,000 | 386 | 42.1\% | 14,909,135.81 | 11.7\% |
| \$100,000 to \$150,000 | 138 | 15.1\% | 17,170,954.02 | 13.5\% |
| \$150,000 to \$200,000 | 151 | 16.5\% | 26,354,655.44 | 20.8\% |
| \$200,000 to \$250,000 | 97 | 10.6\% | 21,586,002.52 | 17.0\% |
| \$250,000 to \$300,000 | 68 | 7.4\% | 18,401,456.28 | 14.5\% |
| \$300,000 to \$350,000 | 40 | 4.4\% | 12,861,782.05 | 10.1\% |
| \$350,000 to \$400,000 | 17 | 1.9\% | 6,367,491.44 | 5.0\% |
| \$400,000 to \$450,000 | 10 | 1.1\% | 4,279,543.58 | 3.4\% |
| \$450,000 to \$500,000 | 2 | 0.2\% | 972,857.02 | 0.8\% |
| \$500,000 to \$750,000 | 7 | 0.8\% | 4,010,178.48 | 3.2\% |
| \$750,000+ | 0 | 0.0\% | - | 0.0\% |
| Total | 916 | 100\% | 126,914,056.64 | 100\% |

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| Current LVR (Consolidated) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| 0\% to 50\% | 615 | 67.1\% | 57,899,678.53 | 45.6\% |
| 50\% to 55\% | 46 | 5.0\% | 9,762,165.29 | 7.7\% |
| 55\% to 60\% | 45 | 4.9\% | 10,255,901.52 | 8.1\% |
| 60\% to 65\% | 69 | 7.5\% | 14,898,218.78 | 11.7\% |
| 65\% to 70\% | 82 | 9.0\% | 20,086,711.69 | 15.8\% |
| 70\% to 75\% | 44 | 4.8\% | 10,588,894.99 | 8.3\% |
| 75\% to 80\% | 12 | 1.3\% | 2,704,274.57 | 2.1\% |
| 80\% to 85\% | 3 | 0.3\% | 718,211.27 | 0.6\% |
| 85\% to 90\% | 0 | 0.0\% | - | 0.0\% |
| 90\% to 95\% | 0 | 0.0\% | - | 0.0\% |
| 95\%+ | 0 | 0.0\% | - | 0.0\% |
| Total | 916 | 100.0\% | 126,914,056.64 | 100.0\% |


| Property Valuation (Consolidated) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| $\$ 0$ to $\$ 100,000$ | 26 | $2.8 \%$ | $433,549.21$ |  |
| $\$ 100,000$ to $\$ 200,000$ | 101 | $11.0 \%$ | $5,327,512.24$ | $0.3 \%$ |
| $\$ 200,000$ to $\$ 300,000$ | 240 | $26.2 \%$ | $23,980,893.79$ | $4.2 \%$ |
| $\$ 300,000$ to $\$ 400,000$ | 226 | $24.7 \%$ | $32,715,791.99$ | $18.9 \%$ |
| $\$ 400,000$ to $\$ 500,000$ | 143 | $15.6 \%$ | $24,302,394.48$ | $25.8 \%$ |
| $\$ 500,000$ to $\$ 600,000$ | 71 | $7.8 \%$ | $12,943,652.31$ | $19.1 \%$ |
| $\$ 600,000$ to $\$ 700,000$ | 42 | $4.6 \%$ | $9,104,299.87$ | $10.2 \%$ |
| $\$ 700,000$ to $\$ 800,000$ | 33 | $3.6 \%$ | $8,703,015.23$ | $7.2 \%$ |
| $\$ 800,000$ to $\$ 900,000$ | 17 | $1.9 \%$ | $4,958,669.01$ | $6.9 \%$ |
| $\$ 900,000$ to $\$ 1,000,000$ | 7 | $0.8 \%$ | $2,160,207.65$ | $3.9 \%$ |
| $\$ 1,000,000$ to $\$ 1,500,000$ | 10 | $1.1 \%$ | $2,284,070.86$ | $1.7 \%$ |
| $\$ 1,500,000+$ | 0 | $0.0 \%$ | $100.0 \%$ | $1.8 \%$ |
| Total | 916 |  | $126,914,056.64$ |  |


| Security State (Unconsolidated) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
|  | 2 | $0.2 \%$ | $413,036.23$ | $0.3 \%$ |
| ACT | 19 | $1.8 \%$ | $2,846,908.57$ | $2.2 \%$ |
| NSW | 118 | $11.3 \%$ | $19,060,576.06$ | $15.0 \%$ |
| NT | 11 | $1.1 \%$ | $1,191,878.62$ | $0.9 \%$ |
| QLD | 816 | $78.3 \%$ | $92,028,530.35$ | $72.5 \%$ |
| SA | 2 | $0.2 \%$ | $171,135.20$ | $0.1 \%$ |
| TAS | 63 | $6.0 \%$ | $9,609,020.26$ | $7.6 \%$ |
| VIC | 11 | $1.1 \%$ | $1,592,971.35$ | $1.3 \%$ |
| WA | 1042 | $100.0 \%$ | $126,914,056.64$ | $100.0 \%$ |
| Total |  |  |  |  |


| Geographic Region (Unconsolidated) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| Metropolitan | 700 | $67.2 \%$ | $90,769,169.42$ | $71.5 \%$ |
| Non-metropolitan | 338 | $32.4 \%$ | $34,993,313.67$ | $27.6 \%$ |
| Inner City | 4 | $0.4 \%$ | $1,151,573.55$ | $0.9 \%$ |
| Total | 1042 | $100.0 \%$ | $126,914,056.64$ | $100.0 \%$ |


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| :---: | :---: | :---: | :---: | :---: |
| Geographic Distribution (Unconsolidated) |  |  |  |  |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| SA - Inner City | 2 | 0.2\% | 471,517.56 | 0.4\% |
| SA - Metropolitan | 538 | 51.6\% | 63,995,535.23 | 50.4\% |
| SA - Non metropolitan | 276 | 26.5\% | 27,561,477.56 | 21.7\% |
| NT - Inner City | 0 | 0.0\% | - | 0.0\% |
| NT - Metropolitan | 90 | 8.6\% | 15,106,314.26 | 11.9\% |
| NT - Non metropolitan | 28 | 2.7\% | 3,954,261.80 | 3.1\% |
| WA - Inner City | 0 | 0.0\% | - | 0.0\% |
| WA - Metropolitan | 9 | 0.9\% | 1,230,519.17 | 1.0\% |
| WA - Non metropolitan | 2 | 0.2\% | 362,452.18 | 0.3\% |
| VIC - Inner City | 2 | 0.2\% | 680,055.99 | 0.5\% |
| VIC - Metropolitan | 46 | 4.4\% | 7,414,418.72 | 5.8\% |
| VIC - Non metropolitan | 15 | 1.4\% | 1,514,545.55 | 1.2\% |
| QLD - Inner City | 0 | 0.0\% | - | 0.0\% |
| QLD - Metropolitan | 2 | 0.2\% | 426,622.10 | 0.3\% |
| QLD - Non metropolitan | 9 | 0.9\% | 765,256.52 | 0.6\% |
| NSW - Inner City | 0 | 0.0\% | - | 0.0\% |
| NSW - Metropolitan | 11 | 1.1\% | 2,011,588.51 | 1.6\% |
| NSW - Non metropolitan | 8 | 0.8\% | 835,320.06 | 0.7\% |
| ACT - Inner City | 0 | 0.0\% | - | 0.0\% |
| ACT - Metropolitan | 2 | 0.2\% | 413,036.23 | 0.3\% |
| ACT - Non metropolitan | 0 | 0.0\% | - | 0.0\% |
| TAS - Inner City | 0 | 0.0\% | - | 0.0\% |
| TAS - Metropolitan | 2 | 0.2\% | 171,135.20 | 0.1\% |
| TAS - Non metropolitan | 0 | 0.0\% | - | 0.0\% |
| Total | 1042 | 100.0\% | 126,914,056.64 | 100.0\% |


| Interest Rate (Unconsolidated) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| 0.00\% to 2.00\% | 63 | 6.0\% | 11,058,815.71 | 8.7\% |
| 2.00\% to 2.25\% | 22 | 2.1\% | 3,826,369.55 | 3.0\% |
| 2.25\% to $2.50 \%$ | 59 | 5.7\% | 7,948,815.06 | 6.3\% |
| 2.50\% to 2.75\% | 6 | 0.6\% | 508,113.38 | 0.4\% |
| 2.75\% to 3.00\% | 13 | 1.2\% | 2,704,691.53 | 2.1\% |
| 3.00\% to 3.25\% | 10 | 1.0\% | 1,158,171.89 | 0.9\% |
| 3.25\% to 3.50\% | 8 | 0.8\% | 1,187,139.23 | 0.9\% |
| 3.50\% to 3.75\% | 12 | 1.2\% | 1,323,656.97 | 1.0\% |
| 3.75\% to 4.00\% | 2 | 0.2\% | 184,045.57 | 0.1\% |
| 4.00\% to 4.25\% | 3 | 0.3\% | 304,721.73 | 0.2\% |
| 4.25\% to 4.50\% | 6 | 0.6\% | 955,811.39 | 0.8\% |
| 4.50\% to 4.75\% | 4 | 0.4\% | 719,981.72 | 0.6\% |
| 4.75\% to 5.00\% | 17 | 1.6\% | 2,337,075.81 | 1.8\% |
| 5.00\% to 5.25\% | 7 | 0.7\% | 837,162.41 | 0.7\% |
| 5.25\% to 5.50\% | 13 | 1.2\% | 2,447,681.94 | 1.9\% |
| 5.50\% to 5.75\% | 18 | 1.7\% | 3,891,289.11 | 3.1\% |
| 5.75\% to 6.00\% | 95 | 9.1\% | 15,641,288.07 | 12.3\% |
| 6.00\%+ | 684 | 65.6\% | 69,879,225.57 | 55.1\% |
| Total | 1042 | 100.0\% | 126,914,056.64 | 100.0\% |

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| Loan Seasoning (Unconsolidated) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| 0 to 6 months | 0 | 0.0\% | - | 0.0\% |
| 6 to 12 months | 0 | 0.0\% | - | 0.0\% |
| 12 to 18 months | 0 | 0.0\% | - | 0.0\% |
| 18 to 24 months | 0 | 0.0\% | - | 0.0\% |
| 24 to 30 months | 0 | 0.0\% | - | 0.0\% |
| 30 to 36 months | 0 | 0.0\% | - | 0.0\% |
| 36 to 42 months | 0 | 0.0\% | - | 0.0\% |
| 42 to 48 months | 0 | 0.0\% | - | 0.0\% |
| 48 to 54 months | 0 | 0.0\% | - | 0.0\% |
| 54 to 60 months | 0 | 0.0\% | - | 0.0\% |
| 60 to 66 months | 0 | 0.0\% | - | 0.0\% |
| 66 to 72 months | 46 | 4.4\% | 5,752,378.67 | 4.5\% |
| 72+ months | 996 | 95.6\% | 121,161,677.97 | 95.5\% |
| Total | 1042 | 100\% | 126,914,056.64 | 100\% |


| Remaining Loan Term (Unconsolidated) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| 0 years | 2 | 0.2\% | 130,984.79 | 0.1\% |
| 0 to 2 years | 7 | 0.7\% | 586,918.86 | 0.5\% |
| 2 to 4 years | 28 | 2.7\% | 543,988.51 | 0.4\% |
| 4 to 6 years | 3 | 0.3\% | 60,303.61 | 0.0\% |
| 6 to 8 years | 21 | 2.0\% | 550,280.42 | 0.4\% |
| 8 to 10 years | 46 | 4.4\% | 1,538,624.67 | 1.2\% |
| 10 to 12 years | 54 | 5.2\% | 3,301,440.17 | 2.6\% |
| 12 to 14 years | 125 | 12.0\% | 8,215,234.04 | 6.5\% |
| 14 to 16 years | 72 | 6.9\% | 5,618,560.03 | 4.4\% |
| 16 to 18 years | 65 | 6.2\% | 8,021,952.24 | 6.3\% |
| 18 to 20 years | 115 | 11.0\% | 15,819,761.19 | 12.5\% |
| 20 to 22 years | 143 | 13.7\% | 24,359,918.95 | 19.2\% |
| 22 to 24 years | 341 | 32.7\% | 55,569,781.65 | 43.8\% |
| 24 to 26 years | 20 | 1.9\% | 2,596,307.51 | 2.0\% |
| 26 to 28 years | 0 | 0.0\% | - | 0.0\% |
| 28 to 30 years | 0 | 0.0\% | - | 0.0\% |
| 30+ years | 0 | 0.0\% | - | 0.0\% |
| Total | 1042 | 100.0\% | 126,914,056.64 | 100.0\% |


| Repayment Method (Unconsolidated) |  |  |  | Current Balance | \% by Current Balance |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | No. of Accounts | \% by No. Accounts | $1.2 \%$ |  |  |
| Interest Only | 14 | $1.3 \%$ | $1,544,634.74$ |  |  |
| Principal \& Interest | 1028 | $98.7 \%$ | $125,369,421.90$ | $98.8 \%$ |  |
| Total | 1042 | $100.0 \%$ | $126,914,056.64$ | $100.0 \%$ |  |

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| Interest Only Remaining Term (Unconsolidated) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| 0 to 12 months | 3 | 0.3\% | 620,371.72 | 0.5\% |
| 12 to 24 months | 4 | 0.4\% | 548,343.68 | 0.4\% |
| 24 to 36 months | 5 | 0.5\% | 316,089.36 | 0.2\% |
| 36 to 48 months | 2 | 0.2\% | 59,829.98 | 0.0\% |
| 48 to 60 months | 0 | 0.0\% | - | 0.0\% |
| 60 to 72 months | 0 | 0.0\% | - | 0.0\% |
| 72 to 84 months | 0 | 0.0\% | - | 0.0\% |
| 84 to 96 months | 0 | 0.0\% | - | 0.0\% |
| 96 to 108 months | 0 | 0.0\% | - | 0.0\% |
| 108 to 120 months | 0 | 0.0\% | - | 0.0\% |
| 120+ months | 0 | 0.0\% | - | 0.0\% |
| Principal \& Interest | 1028 | 98.7\% | 125,369,421.90 | 98.8\% |
| Total | 1042 | 100.0\% | 126,914,056.64 | 100.0\% |
| Interest Rate Type (Unconsolidated) |  |  |  |  |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| Fixed | 277 | 26.6\% | 41,535,873.63 | 32.7\% |
| Variable | 765 | 73.4\% | 85,378,183.01 | 67.3\% |
| Total | 1042 | 100.0\% | 126,914,056.64 | 100.0\% |


| Remaining Fixed Period (Unconsolidated) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| 0 to 6 months | 70 | $6.7 \%$ | $11,729,773.70$ | $9.2 \%$ |
| 6 to 12 months | 86 | $8.3 \%$ | $13,182,336.65$ | $10.4 \%$ |
| 12 to 24 months | 69 | $6.6 \%$ | $9,403,869.80$ | $7.4 \%$ |
| 24 to 36 months | 26 | $2.5 \%$ | $3,434,810.57$ | $2.7 \%$ |
| 36 to 48 months | 20 | $1.9 \%$ | $3,183,547.42$ | $2.5 \%$ |
| 48 to 60 months | 6 | $0.6 \%$ | $601,535.49$ | $0.5 \%$ |
| $60+$ months | 0 | $0.0 \%$ | - | $0.0 \%$ |
| Variable | 765 | $73.4 \%$ | $85,378,183.01$ | $67.3 \%$ |
| Total | 1042 | $100.0 \%$ | $126,914,056.64$ | $100.0 \%$ |


| Occupancy (Unconsolidated) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| Owner Occupier | 920 | $88.3 \%$ | $110,238,199.51$ | $86.9 \%$ |
| Investment | 122 | $11.7 \%$ | $16,675,857.13$ | $13.1 \%$ |
| Total | 1042 | $100.0 \%$ | $126,914,056.64$ | $100.0 \%$ |


| Loan Documentation (Unconsolidated) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| Full Documentation | 1,042 | $100.0 \%$ | $126,914,056.64$ | $100.0 \%$ |
| Low Documentation | 0 | $0.0 \%$ | - | $0.0 \%$ |
| Total | 1042 | $100.0 \%$ | $126,914,056.64$ | $100.0 \%$ |


| Mortgage Insurer (Unconsolidated) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| QBE | 1042 | $100.0 \%$ | $126,914,056.64$ | $100.0 \%$ |
| Genworth | 0 | $0.0 \%$ | - | $0.0 \%$ |
| Uninsured | 0 | $0.0 \%$ | 0.00 | $0.0 \%$ |
| Total | 1042 | $100.0 \%$ | $126,914,056.64$ | $100.0 \%$ |

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## Heritage Bank

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| Arrears | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |
| :--- | ---: | ---: | ---: | ---: |
|  | 1023 | $98.2 \%$ | $122,652,000.46$ |  |
| 0 days | 9 | $0.9 \%$ | $2,190,903.58$ | $96.6 \%$ |
| 1 to 30 days | 1 | $0.1 \%$ | $305,939.06$ | $1.7 \%$ |
| 31 to 60 days | 2 | $0.2 \%$ | $586,131.50$ | $0.2 \%$ |
| 61 to 90 days | 7 | $0.7 \%$ | $1,179,082.04$ | $0.5 \%$ |
| $91+$ days | 1042 | $100.0 \%$ | $126,914,056.64$ | $0.9 \%$ |
| Total |  |  |  | $100.0 \%$ |


| Hardships |  |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |  |
| Current hardships | 7 | $0.7 \%$ | $1,599,273.34$ |  | $1.3 \%$ |


| Mortgages in Posession |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | No. of Accounts | \% by No. Accounts | Current Balance | \% by Current Balance |  |
| Current posessions | 2 | $0.2 \%$ | $480,418.85$ |  | $0.4 \%$ |


| Losses |  |  |  |  |  |
| :--- | ---: | :---: | :---: | :---: | ---: |
|  | No. of Accounts | Losses on sale of property | Losses covered by LMI | Losses covered by excess <br> sbread |  |
| Total losses | 2 | $158,522.73$ | $158,522.73$ | - |  |

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